

Country report **ESTONIA**



Summary

Estonia made a swift recovery from the crisis that hit the economy in 2008 and 2009. Last year, the economy grew by 7.5%, on the back of increased exports and recovering domestic demand. However, unemployment remains high at 12.4% in 2011 and is unlikely to come down rapidly. For 2012, with the ongoing debt crisis in the eurozone, we expect export demand to fall, resulting in a lower expected growth rate of below 2%. Meanwhile, the government indicated it seeks to consolidate its budget in the coming years, as the budget balance is expected to move into deficit in 2012. Still, with public debt at 5.8% of GDP end-2011, we do not see any reason for concern. More worrisome is Estonia's high external debt, which currently stands at 112% of GDP. We do, however, obtain comfort from the fact that a large percentage of this debt is held in euro's and Estonia became a eurozone member in 2011.

Things to watch:

- Eurozone debt crisis and demand for Estonian exports
- External debt level

Author: Anouk Ruhaak

Country Risk Research

Economic Research Department

Rabobank Nederland

Contact details: P.O.Box 17100, 3500 HG Utrecht, The Netherlands

+31-(0)30-21-64860

A.N.Ruhaak@rn.rabobank.nl



Estable						
Estonia						
National facts			Social and govern	rank / total		
Type of government	Republic		Human Develop	34 / 187		
Capital	Tallinnn		Ease of doing b	24 / 183		
Surface area (thousand sq km)	45,226		Economic freed	16 / 179		
Population (millions)	1.3		Corruption per	29 / 183		
Main languages	Estonian (official)		Press freedom	3 / 178		
	Russian		Gini index (inco	36		
Main religions	Evangelical Lutheran (13.6%)) Population belo	0		
	Orthodox (12.8%)		Foreign trade (20	10)		
	Other/ unaffiliated (73.6%)		Main export partr	ners (%)	Main import p	artners (%)
Head of State (president)	Toomas Hendrik Ilves		Finland	17	Finland	15
Head of Government (prime-minister)	Andrus Ansip		Sweden	16	Latvia	11
Monetary unit	euro (EUR)		Russia	10	Germany	11
Economy (2010)			Latvia	9	Lithuania	8
Economic size	bn USD	% world total	Main export prod	ucts (%)		
Nominal GDP	22	0.03	Machinery & Equipment			23
Nominal GDP at PPP	27	0.03	Mineral products			16
Export value of goods and services	22	0.10	Timber products			12
IMF quotum (in mIn SDR)	65	0.03	Non-precious metals and metal products			9
Economic structure	2007	5-year av.	Main import prod	ucts (%)		
Real GDP growth	7.5	0.4	Machinery & Eq	uipment		23
Agriculture (% of GDP)	4	4	Mineral product	ts		17
Industry (% of GDP)	31	27	Foodstuffs			11
Services (% of GDP)	66	60	Chemicals			14
Standards of living	USD	% world av.	Openness of the	economy		
Nominal GDP per head	16831	156	Export value of G&S (% of GDP)			99
Nominal GDP per head at PPP	20147	163	Import value of G&S (% of GDP)			92
Real GDP per head	11201	138	Inward FDI (%	of GDP)		6.2

Source: EIU, CIA World Factbook, UN, Heritage Foundation, Transparency International, Reporters Without Borders, World Bank.

Economic structure and growth

Estonia has made a swift recovery from the crisis that hit the economy in 2008 and 2009, on the back of a bursting housing bubble in an overheating economy and the global financial crisis. This caused the economy to contract by 3.7% and 14.3% respectively. In addition, unemployment rose to over 16% in 2010 (from 5.5% in 2008). The recovery in 2010 and 2011, when the economy grew by 2.3% and 7.5% respectively, was driven by increased external demand (especially for manufacturing exports), investment growth and recovering domestic demand. Nonetheless, for 2012, growth is expected to slow to below 2%, as the continued crisis in the eurozone will adversely affect demand for Estonian products. Already in the last quarter of 2011, slowing external demand led to a fall in the production of electronics. Still, as Estonia's main export markets consist of northern European countries and Russia, the impact of the eurozone crisis is expected to be less severe than for other Central and Eastern European countries. In the long-term, Estonia's favorable business-climate and tax regime will guarantee high growth rates and help it to further converge to European standards.

Estonia's financial sector was also impacted by the crisis, which brought to light underlying vulnerabilities and reduced asset quality. However, the banks weathered the crisis relatively well, aided by their Nordic parent banks. In this respect, the recent deleveraging by eurozone banks is cause for some concern, but so far has not resulted in the withdrawal of funds by parent banks.

Political and social situation

The current central-right coalition was re-elected in March 2011 and consists of the Pro Patria-Res Publica Union (IRL) and the Reform Party. The coalition currently holds 56 out of 101 parliamentary



seats, which is an improvement from the 49 seats it held before its re-election. Nonetheless, the government's policy of fiscal consolidation is likely to receive criticism from labor unions and society at large (especially in light of Estonia's high unemployment rate), which could undermine the government's popularity. At the same time, we do not expect the possible strikes and protests to severely destabilize the economy. In the international sphere, Estonia is expected to continue to back Germany in finding solutions for the eurozone crisis.

Figure 1: GDP growth

% change p.a.
% change p.a.
% change p.a.
% change p.a.
10
0
-10
-20
-30
01 02 03 04 05 06 07 08 09 10 11e 12f 13f

Government consumption

■Private consumption

Figure 2: Public finances

** of GDP

** of

Source: EIU

Source: EIU

Economic policy

External demand

Gross fixed investment

With a public debt to GDP ratio of 5.8% in 2011, Estonia is definitely the odd one out in the eurozone. The low debt ratio is the result of sound economic policy and allows the government to maintain a favorable tax system. In 2011, Estonia reported a budget surplus of 0.1% of GDP, but for 2012 we expect a budget deficit of 2.4% of GDP (still below the 3% of GDP requirement), on account of reduced revenues and increased investments in the energy sector.

Since Estonia adopted the euro in January 2011, the European Central Bank (ECB) dictates monetary and exchange rate policy. The 5.1% inflation rate in 2011 was largely the result of high food and energy prices. Slowing domestic demand, but elevated oil prices will translate into an inflation rate of roughly 3% in 2012.

Balance of payments

Estonia has a very open economy and the adoption of the euro last year allowed it to further trade relations with other eurozone members. However, its openness and further integration in the region also meant Estonia has felt and will continue to feel the impact of slowing demand in the eurozone. Still, despite slowing exports of goods, Estonia reported a surplus of 3.1% of GDP on the current account balance in 2011, which was largely the result of large surpluses on the services and transfer balances. The income balance did report an increasing deficit, which was caused by increasing debt payments on foreign debt. For 2012, increasing (fuel) import prices and recovering domestic demand are expected to result in a smaller current account surplus of a little under 3% of GDP.

Meanwhile, foreign direct investment inflows are expected to remain strong at roughly 6% of GDP. Estonia's low foreign exchange (FX) reserve level is explained by the fact that, as a eurozone member, it holds most reserves with the ECB.

External position

The greatest weakness of the Estonian economy is the high external debt level, which amounted to 112% of GDP in 2011. Roughly 40% of all foreign debt is short term debt and, as a result, total debt service due in 2012 (including short term debt) equals roughly USD 13bn (over 55% of GDP). Nonetheless, as Estonia belongs to the eurozone, banks can obtain financing with the ECB, which



should help them roll-over their debt. Roughly 60% of all foreign liabilities are issued by Estonian credit institutions, with a large part of the debt held by their foreign parent companies. Although the debt level is high, the fact that most external debt is either held in euro or in Swedish krona is comforting.

Figure 3: Current account

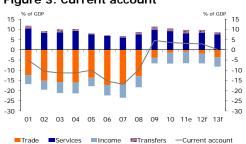


Figure 4: Foreign debt 30 20 15 10 05 06 07 08 09 10 11e 12f 13f

■ IMF debt ■ Private MLT

Source: EIU

Source: EIU



Catania							
Estonia							
Selection of economic indicators	2007	2008	2009	2010	2011	2012e	2013f
Key country risk indicators							
GDP (% real change pa)	7.5	-3.7	-14.3	2.3	7.5	2.2	3.5
Consumer prices (average % change pa)	6.6	10.4	-0.1	3.0	5.0	3.2	3.0
Current account balance (% of GDP)	-16.9	-9.8	4.6	3.6	3.1	2.9	0.1
Total foreign exchange reserves (mln USD)	3263	3965	3972	2556	398	420	440
Economic growth							
GDP (% real change pa)	7.5	-3.7	-14.3	2.3	7.5	2.2	3.5
Gross fixed investment (% real change pa)	9.3	-15.1	-38.0	-9.0	17.5	6.0	6.0
Private consumption (% real change pa)	8.8	-6.4	-16.1	-1.8	4.0	3.3	3.0
Government consumption (% real change pa)	6.6	5.0	-1.6	-1.1	2.0	2.0	1.5
Exports of G&S (% real change pa)	3.7	0.6	-18.6	22.5	25.8	2.5	4.3
Imports of G&S (% real change pa)	6.3	-6.3	-32.4	20.6	28.5	3.5	4.5
Economic policy							
Budget balance (% of GDP)	2.5	-2.8	-1.8	0.1	0.1	-2.4	-1.1
Public debt (% of GDP)	4	5	7	7	6	8	9
Money market interest rate (%)	4.9	6.7	5.9	1.6	2.0	2.2	2.5
M2 growth (% change pa)	12	6	2	4	3	4	7
Consumer prices (average % change pa)	6.6	10.4	-0.1	3.0	5.0	3.2	3.0
Exchange rate LCU to USD (average)	0.7	0.7	0.7	0.8	0.7	0.8	0.8
Recorded unemployment (%)	4.7	5.5	13.8	16.9	12.4	11.7	11.6
Balance of payments (mln USD)							
Current account balance	-3720	-2340	893	678	697	620	2
Trade balance	-3741	-3128	-778	-284	-232	-410	-83
Export value of goods and services	11164	12571	9125	11656	16797	17390	1796
Import value of goods and services	14904	15699	9903	11940	17029	17800	1879
Services balance	1303	1801	1882	1724	1779	1790	168
Income balance	-1445	-1287	-529	-1025	-1250	-1050	-105
Transfer balance	162	274	318	263	400	300	23
Net direct investment flows	986	615	182	1193	400	300	35
Net portfolio investment flows	-495	700	-2078	-549	100	150	18
Net debt flows	6423	4723	-3557	-1751	3399	1030	147
Other capital flows (negative is flight)	-2712	-2996	4569	-985	-6755	-2090	-200
Change in international reserves	483	702	9	-1414	-2159	20	2
External position (mln USD)							
Total foreign debt	23819	27832	24762	22035	25232	25520	2682
Short-term debt	7800	10500	8600	7449	10673	11160	1178
Total debt service due, incl. short-term debt	8344	10805	13838	11052	9944	13260	1361
Total foreign exchange reserves	3263	3965	3972	2556	398	420	44
International investment position	-17029	-17573	-16342	-13917	n.a.	n.a.	n.a
Total assets	23065	21880	21711	21749	n.a.	n.a.	n.a
Total liabilities	40094	39453	38052	35666	n.a.	n.a.	n.a
Key ratios for balance of payments, external solvency a	and external liquid	lity					
Trade balance (% of GDP)	-17.0	-13.0	-4.0	-1.5	-1.0	-1.9	-3.7
Current account balance (% of GDP)	-16.9	-9.8	4.6	3.6	3.1	2.9	0.1
Inward FDI (% of GDP)	12.4	7.3	9.1	8.3	6.2	6.0	6.7
Foreign debt (% of GDP)	108	116	128	116	112	118	119
Foreign debt (% of XGSIT)	133	138	163	124	103	102	104
International investment position (% of GDP)	-77.3	-73.3	-84.8	-73.3	n.a.	n.a.	n.a.
Debt service ratio (% of XGSIT)	47	53	91	62	41	53	53
Interest service ratio incl. arrears (% of XGSIT)	5	7	5	3	2	2	2
FX-reserves import cover (months)	2.6	3.0	4.8	2.6	0.3	0.3	0.3
FX-reserves debt service cover (%)	39	37	29	23	4	3	3
Liquidity ratio	93	93	91	94	93	86	85

Source: EIU

Disclaimer

This document is issued by Coöperatieve Centrale Raiffeisen-Boerenleenbank B.A. incorporated in the Netherlands, trading as Rabobank Nederland, and regulated by the FSA. The information and opinions contained herein have been compiled or arrived at from sources believed to be reliable, but no representation or warranty, express or implied, is made as to their accuracy or completeness. It is for information purposes only and should not be construed as an offer for sale or subscription of, or solicitation of an offer to buy or subscribe for any securities or derivatives. The information contained herein is not to be relied upon as authoritative or taken in substitution for the exercise of judgement by any recipient. All opinions expressed herein are subject to change without notice. Neither Rabobank Nederland, nor other legal entities in the group to which it belongs accept any liability whatsoever for any direct or consequential loss howsoever arising from any use of this document or its contents or otherwise arising in connection therewith, and their directors, officers and/or employees may have had a long or short position and may have traded or acted as principal in the securities described within this report, or related securities. Further it may have or have had a relationship with or may provide or have provided corporate finance or other services to companies whose securities are described in this report, or any related investment. This document is for distribution in or from the Netherlands and the United Kingdom, and is directed only at authorised or exempted persons within the meaning of the Financial Services and Markets Act 2000 or to persons described in Part IV Article 19 of the Financial Services and Markets Act 2000 (Financial Promotions) Order 2001, or to persons categorised as a "market counterparty or intermediate customer" in accordance with COBS 3.2.5. The document is not intended to be distributed, or passed on, directly or indirectly, to those who may not have professional experience in ma